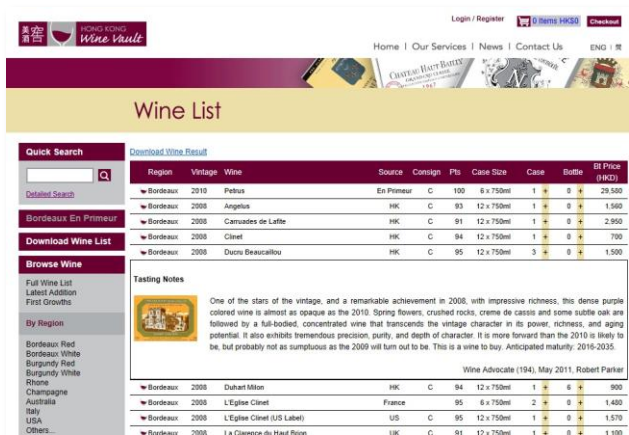


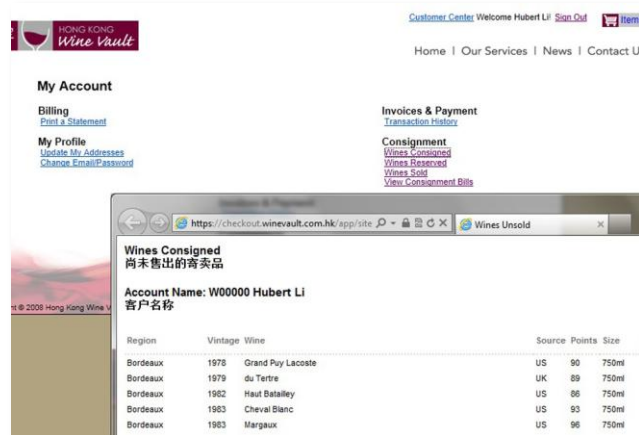
## WINE VAULT LAUNCHES BRAND NEW WEBSITE

It is our great pleasure to announce the launch of our brand new website! We have created a much more informative website while maintaining the simple structure and user-friendliness. We would like to introduce to you to the following new features:

- 1) **REAL-TIME WINE LIST** - Our new wine list is fully integrated with our inventory system. **What you see on our list is our exact inventory at that minute in time**, so there will be no inconsistencies. By placing your order online, you will know instantly that your order has been secured, first come first served.
- 2) **TASTING NOTES** – You can now click on the wine entry to view the wine label and the most recent tasting note by famous wine critics.
- 3) **TRANSACTION HISTORY** – You may now login to our website to review all your previous rent and wine invoices issued from 1<sup>st</sup> February 2012 onwards. You can also check on your outstanding balance.
- 4) **CONSIGNMENT HISTORY** – You may now login to our website to review all your consignments, whether they remain unsold, reserved, or settled.



New Real-Time Wine List with Tasting Notes.



Customer Center to review your orders and consignments.

## NEW WINE SALES POLICY

**Payment Term** - For all wine orders you place online, by phone or by email, we will need to receive your payment within 14 calendar days. You will receive a reminder on calendar day 10 if we do not receive your payment. We reserve the rights to cancel your order immediately if we do not receive your payment after 14 calendar days.

**Method of Payment** - We would most prefer payment by wire transfer direct to our HSBC account. We also accept payment by postal cheque, or by VISA/Mastercard through our secured payment gateway subject to a 3% admin surcharge, regardless of order size.

**Consignment Stock** – All consignment stock are marked with “C” on our wine list. While we do our best to trace the source and visually inspect every bottle, Hong Kong Wine Vault cannot guarantee their provenance. You are strongly advised to inspect the bottles on delivery as they are non-returnable items. Should you wish to buy multiple bottles of the same wine, you can choose to buy one bottle to taste before buying the rest.

## NEW CONSIGNMENT SETTLEMENT POLICY

We will be sending you a Consignment Bill (previously called Credit Note) on the 16<sup>th</sup> day of every month should you have wines sold in the previous month. A cheque will then be sent to you within the next 5 working days from the date on the Consignment Bill.

## 美酒窖 新網站發報！

我們很高興地向大家宣佈新網站的發報，新網站將以簡潔易用的界面，為大家提供更多實用性資訊，以下為大家簡介新網站各項新增的功能：

- 1) **實時酒單** – 現在新酒單是與我們的庫存系統完全地整合，在酒單看到的庫存，是以實時確切的方式顯示，並不會存在不一致的情況。如閣下在網上訂購，將會立刻得知訂單已被確認，並以先到先得為基準；
- 2) **品酒筆記** – 在新酒單上，將會為大家提供更多葡萄酒的資訊，閣下在葡萄酒上點擊，除了能夠查看酒標外，亦能參考著名葡萄酒評論家最新的品酒筆記；
- 3) **交易記錄** – 從二月一日起，閣下登錄我們的網站，可以查看租金及買酒的發票記錄；另外，亦可得知未清付的款項餘額；
- 4) **托售酒記錄** – 現在登錄我們的網站，能夠查看托售酒最新的售賣情況，無論托售酒是處於尚未售出、已預留或是已出售及結算的情況下，都能夠一目了然。

地區	年份	酒名	類型	酒質	评分	瓶尺寸	瓶	每瓶行徑
波尔多	2010	Pistus	紅酒	C	100	6 x 750ml	1 x 0 x	29,500
波尔多	2009	Clos du Marquis	紅酒	C	93	12 x 750ml	1 x 0 x	450
波尔多	2009	Clos du Marquis	紅酒	C	93	12 x 750ml	1 x 0 x	420
波尔多	2009	Hosanna	紅酒	C	99	6 x 750ml	2 x 0 x	2,880
波尔多	2009	Lascombes	紅酒	C	94	12 x 750ml	1 x 0 x	700
波尔多	2009	Les Forts de Latour	紅酒	C	95	12 x 750ml	1 x 0 x	1,920

**Tasting Notes**  
Possibly the best second wine ever made at Latour (and I love how the 1982 is drinking at age 30), the 2009 Les Forts de Latour is composed of two-thirds Cabernet Sauvignon and the rest Merlot blended with a tiny dollop of Petit Verdot, and finished at 13.5% alcohol. Juicy notes of cassis, licorice, cassis, orange and crushed rocks are followed by a rich, unctuously textured, thick, juicy, exceptionally pure, long wine. This beauty will be at its finest in several years and should keep for three decades.

Wine Advocate (1999), Feb 2012, Robert Parker

新實時酒單

Region	Vintage	Wine	Source	Points	Size
勃艮第	2002	Domaine de la Vougeraie, Vougeot Clos Blanc	英國	89	750ml
勃艮第	2002	Lucien Le Moine, Clos St Denis	英國	NA	750ml
勃艮第	2004	Philippe Colin, Chevalier Montrachet	英國	91	750ml
勃艮第	2005	Comte Armand, Pomard Clos des Epeneaux	英國	94	750ml
勃艮第	2005	Nicolas Potel, Chambertin	英國	92	750ml
意大利	2000	Le Macchiole, Messorio	英國	95	750ml

客戶中心

### 新的銷售規定

**付款規定** – 所有的葡萄酒訂單，無論是透過網上、電話或電郵訂購，在發票日起計十四天內，需付清全部款項；如客戶在發票日起計十天內，仍未付清款項，將會收到我們的催款通知，而由發票日起計十四天後，款項仍未付清的話，我們可以即時取消訂單或保留取消訂單的權利。

**付款形式** – 歡迎閣下直接轉帳至我們的匯豐銀行戶口，當然亦接受郵寄支票付款；而以 VISA/萬事達咭付款，無論訂單的金額多或少，我們都會收取 3% 的行政費用。

**有關托售酒** – 托售酒會在酒單顯示”C”的標記以資識別，固然我們會盡全力追查托售酒的來源，以及為每一瓶托售酒作外觀檢查，不過我們難以完全保證酒的來源，由於托售酒是屬於不可退換的項目，所以我們強烈建議閣下作詳細的檢查。如果有意購買多瓶相同的葡萄酒，建議閣下可以先購入一瓶，品嚐後再購買餘下的。

### 新的托售酒結算政策

在每月的 16 日，我們會發出托售酒結單（以前稱為售出通知），結單會詳細列明上月售出的托售酒，而支票將會在結單發出後的五個工作天內寄給閣下。

### 設置閣下的帳戶

兩天後，我們會向貨主及酒窖客戶發出個別訊息，通知大家新帳戶的登錄名稱及初設密碼，而成功登錄後，閣下將可查看由 1/2/2012 後的發票和托售酒結單記錄。